



DEFENSE LOGISTICS AGENCY
LAND AND MARITIME
P.O. BOX 3990
COLUMBUS, OHIO 43218-3990

IN REPLY REFER TO

John.Blaine@dla.mil

1/15/2016

Amerline Enterprises Co. Inc (5T476)
9509 Winona Ave
Schiller Park, IL 60176

**Subject: Alternate Offer/Source Approval Request (AO/SAR),
NSN: 5935-00-567-0128**

[] 1. Your AO/SAR was evaluated by Value Engineering (VE). It has been found to be technically not acceptable. (See reviewer's comments below.)

[] 2. Your company's AO/SAR(s) was not evaluated because the data package was not complete. Your company must also include the Original Manufacturer's Technical Data Package and all testing information. In order to reduce the required processing time, ALL additional documentation must be included at the time of submission of your request, including the unit price and the NSN, even if a recent bid was submitted. The solicitation/purchase order is not always readily accessible to this office; therefore, we can not obtain your original bid, if one was submitted. Proposed unit prices, including quantity breaks, from your AO/SAR(s) are necessary to determine if the savings threshold required for Government evaluation factor is met. We do not retain previous submittals of AO/SARs, quality manuals or the other information you may have referenced as having sent. All drawings submitted, must be signed in the "checked" by and "approved" by blocks.

[] 3. A cost analysis finds that there would be insufficient savings to the Government in evaluating your package at this time. The total savings figure, \$200 for non-critical plus \$1500 for critical items per each Engineering Support Activity (ESA), is the difference between our Material Acquisition Unit Cost (MAUC) and your proposed price projected over our Annual Demand. This cost savings threshold must be met to qualify your AO/SAR for technical review.



[X] 4. Your AO/SAR(s) was received and reviewed by this office, forwarded for technical review, elevated by Value Engineering Office to the ESA (Engineering Support Activity) and the ESA has completed its review of the DLA recommended action and your submitted package. (Please see the comments below.)

[X] 5. Your data package will be shredded or deleted, unless requested otherwise at time of submittal.

**Sincerely,
John Blaine
Analyst, Competition Advocate Office
Directorate of Procurement (BPP)
DLA Land & Maritime**

We invite you to view the DSCC Web Page "Selling to DSCC" at www.dsccl.dla.mil.

There you may peruse the DIBBS Bid Board for competitive solicitations with drawings and check out numerous items we procure. If you submit an Alternate Offer to the buying Contracting Officer under an Automated Solicitation, it will be forwarded to this office and it will not be considered for the immediate procurement. If you prefer, you can send your Alternate Offer / Source Approval Request data package to the attention of the Alternate Offer Monitor for future requirements consideration. Please be sure to include your Technical Data Package, the Approved Source (Original End Manufacturer) technical data and your unit price with quantity breaks - if applicable. Your application package will be reviewed for completeness and if it meets the cost savings threshold criteria, will then be referred to Value Engineering for local technical review, prior to being routed to the Engineering Support Activity.

You can save time and money by submitting your AO and SAR package to DSCC_AO-SAR@dla.mil. Please use this e-mail address for your protection and convenience. Please note, you must notify this office at time of your submission, if you are requesting your data package return.

REMARKS:

CONGRATULATIONS! Amerline Enterprises Co Inc (5T476) Alternate Offer / Source Approval Request technical data package for NSN 5935-00-567-0128 Connector, Plug Electrical reviewed by this office, forwarded for technical review, elevated by Value Engineering to the ESA, evaluated by the Services and has been approved. Your Company Name, CAGE Code and Part Number have been loaded into the DLA Land and Maritime Procurement systems as an Approved Source for NSN 5935-00-567-0128 and will be included in future Solicitations procurement notes for Contracting Officer reference.

Thank you for Amerline Enterprises Co. Inc (5T476) close cooperation and following the guidance of the DLA Land and Maritime, Alternate Offer & Source Approval Request Program. We look forward to your future products packages.